

Internal Sales Engineer

FlowTech

Liverpool

Competitive Salary

Everything we do at Flowtech is focused on keeping business moving, whether that's supplying a product or designing and building a complex engineering solution. As the premier provider of fluid power products and solutions, we have the scale and mobility to minimise downtime, optimise performance and maximise lifespans.

Role & Responsibilities:

- Deal with incoming emails & telephone product enquiries with technical competency.
- Offer advice & solutions to customer enquiries.
- Support external sales team on enquiries & quotations.
- Manage orders including updating systems and managing customers' expectations.
- Develop and maintain strong, long-lasting customer relationships.
- Build Customer quotations.
- Process customer sales orders
- Follow up quotes and enquiries to convert to order and/or understand decision making Process & how we can make improvements for the future.
- Develop leads and enquiries from customers into quotations and orders either personally or with assistance from other members of the teams.
- Ensure all picks for sales orders are released in line with the customers expectation.

Skills & Experience:

- Industry experience is essential
- Customer facing experience in a technical setting
- Highly organised with excellent communication skills
- Self starter and a team player